

## PEMBERITAHUAN

Ditujukan Kepada : Distributor, Stokist dan kantor cabang TIENS Indonesia  
 Dari : Marketing Product Departement TIENS Indonesia  
 Perihal : **Penambahan Paket Produk New Marketing Plan**

### Kabar Gembira!!!

Demi mendukung dan meningkatkan semangat para distributor TIENS Indonesia, maka dengan ini kami mengumumkan **penambahan paket baru** untuk **Paket Membership** dan **Paket Upgrade**. Adapun perinciannya sebagai berikut:

#### PAKET MEMBERSHIP :

Kode Produk	Nama Paket	Nama Produk	Jumlah	Total Harga (Rupiah)	Total BV (Rupiah)
K10	Grow Up 100BV Kit	Nutrient High Calcium Powder	4	1.415.000	1300BV
		Zinc	2		
		Spirulina	1		
K11	Detox & Beauty 100BV Kit	Chitin Chitosan	1	1.404.000	1300BV
		Grape Extract	1		
		Double Cellulose	1		
		Jiang Zhi Tea	2		
K12	Home Care 100BV Kit	Jiang Zhi Tea	3	2.074.000	1300BV
		Fruit & Vegetable Cleaner	1		
		Revitalize Ginger Strengthening Conditioner	2		
		Spakare Mint Body Wash	2		
		Revitalize Ginger Strengthening Shampo	2		
K41	Home Care ( Fruit & Vegetable ) 100 BV Kit	Fruit & Vegetable Cleaner	1	2.144.000	1300BV
		Revitalize Ginger Strengthening Conditioner	2		
		Spakare Mint Body Wash	2		
		Revitalize Ginger Strengthening Shampo	2		
		Airiz ( Day Use )	2		
		Airiz ( Night Use )	2		
		Airiz Panty Liner	2		
		Herbal ToothPaste	2		
K156	Immune System 100 BV Kit ( NEW PACKAGE )	Nutrient High Calcium Powder	1	1.404.000	1300BV
		Vitaline	1		
		Muncord	1		
		Renuves	1		
K157	Pregnancy Package 100 BV ( NEW PACKAGE )	Nutrient High Calcium Powder	4	1.348.000	1300BV
		Zinc	4		
K158	Men Health 100 BV Kit ( NEW PACKAGE )	Muncord	1	1.358.000	1300BV
		Nutrient High Calcium Powder	2		
		Zinc	4		
K159	Diabetes 100 BV Kit ( NEW PACKAGE )	Shutang Calcium Powder	1	1.376.000	1300BV
		Diacont	2		
		Chitin Chitosan	1		
K13	Grow Up 200BV Kit	Nutrient High Calcium Powder	8	2.830.000	2600BV
		Zinc	4		

		Spirulina	2		
K15	Diabetes & Hypertension 200BV Kit	Diacont	3	2.818.000	2600BV
		Noni Trend	1		
		Shutang Calcium Powder	3		
		Chitin Chitosan	2		
K38	Detox & Beauty 200 BV Kit	Chitin Chitosan	3	2.849.000	2600BV
		Grape Extract	2		
		Double Cellulose	1		
		Jiang Zhi Tea	3		
K42	Calcium Supplement for Children 200 BV Kit	Calcium for Children Powder	4	2.801.000	2600BV
		Calcium Chewable	4		
		Zinc	3		
		Spirulina	2		
K43	Family Care 200 BV Kit	Head Care Apparatus	1	3.192.000	2600BV
		Vitaline	2		
		Zinc	2		
		Spirulina	2		
K44	Energy ( Elegant Black 209MM ) 200 BV Kit	Bracelet	1	2.847.000	2600BV
		High Performance Motorcycle Oil	1		
		Glucosamin	1		
		Noni Trend	2		
K45	Energy ( Elegant Black 230 MM ) 200 BV Kit	Bracelet	1	2.847.000	2600BV
		High Performance Motorcycle Oil	1		
		Glucosamin	1		
		Noni Trend	2		
K46	Energy ( Crystal Black 194 MM ) 200 BV Kit	Bracelet	1	2.847.000	2600BV
		High Performance Motorcycle Oil	1		
		Glucosamin	1		
		Noni Trend	2		
K47	Energy ( Crystal Black 220 MM ) 200 BV Kit	Bracelet	1	2.847.000	2600BV
		High Performance Motorcycle Oil	1		
		Glucosamin	1		
		Noni Trend	2		
K48	Energy ( Magic White 185 MM ) 200 BV Kit	Bracelet	1	2.847.000	2600BV
		High Performance Motorcycle Oil	1		
		Glucosamin	1		
		Noni Trend	2		
K49	Energy ( Magic White 197 MM ) 200 BV Kit	Bracelet	1	2.847.000	2600BV
		High Performance Motorcycle Oil	1		
		Glucosamin	1		
		Noni Trend	2		
K151	Energy ( Glaring Golden 179 MM ) 200 BV Kit	Bracelet	1	2.847.000	2600BV
		High Performance Motorcycle Oil	1		
		Glucosamin	1		
		Noni Trend	2		
K152	Energy ( Glaring Golden 193 MM ) 200 BV Kit	Bracelet	1	2.847.000	2600BV
		High Performance Motorcycle Oil	1		
		Glucosamin	1		
		Noni Trend	2		
K160	Immune System 200 BV Kit ( NEW PACKAGE )	Nutrient High Calcium Powder	4	2.798.000	2600BV
		Vitaline	2		
		Muncord	1		
		Renuves	2		
K161	Men Health 200 BV Kit	Muncord	3	2.737.000	2600BV



	<b>( NEW PACKAGE )</b>	Nutrient High Calcium Powder	5		
		Zinc	3		
<b>K162</b>	<b>Liver &amp; Urinary 200 BV Kit ( NEW PACKAGE )</b>	Muncord	2	2.804.000	2600BV
		Vitaline	4		
		Chitin Chitosan	2		
<b>K16</b>	<b>Grow Up 400BV Kit</b>	Nutrient High Calcium Powder	10	5.656.000	5200BV
		Zinc	8		
		Spirulina	8		
<b>K19</b>	<b>Personal Care 400BV Kit</b>	New Accupoint Multifunctional Apparatus	1	6.494.000	5200BV
		Jiang Zhi Tea	2		
		Nutrient High Calcium Powder	4		
		Vitaline	2		
		Spirulina	2		
<b>K39</b>	<b>Detox &amp; Beauty 400BV Kit</b>	Chitin Chitosan	6	5.698.000	5200BV
		Grape Extract	4		
		Double Cellulose	2		
		Jiang Zhi Tea	6		
<b>K40</b>	<b>Immune System 400BV Kit</b>	Nutrient High Calcium Powder	7	5.694.000	5200BV
		Vitaline	7		
		Muncord	4		
		Renuves	1		
<b>K153</b>	<b>Calcium Supplement for Children 400 BV Kit</b>	Calcium Supplement for Children	8	5.602.000	5200BV
		Calcium Chewable	8		
		Zinc	6		
		Spirulina	4		
<b>K154</b>	<b>Family Care 400 BV Kit</b>	Head Care Apparatus	1	5.979.000	5200BV
		Vitaline	6		
		Zinc	5		
		Spirulina	6		
<b>K155</b>	<b>Immune system ( TIENS LIFE ) 400BV Kit</b>	Aculife	1	6.650.000	5200BV
		Nutrient High Calcium Powder	2		
		Vitaline	1		
		Muncord	1		
<b>K20</b>	<b>Grow Up 800BV Kit</b>	Nutrient High Calcium Powder	24	11.401.000	10400BV
		Zinc	15		
		Spirulina	14		
<b>K21</b>	<b>Detox &amp; Beauty 800BV Kit</b>	Nutrient High Calcium Powder	9	11.355.000	10400BV
		Vitaline	8		
		Spirulina	6		
		Chitin Chitosan	7		
		Double Cellulose	7		
		Jiang Zhi Tea	7		
<b>K22</b>	<b>Cardiovascular 800BV Kit (Elegant Black 209mm)</b>	Chitin Chitosan	3	11.865.000	10400BV
		Spirulina	5		
		Renuves	5		
		Bracelet	1		
		Head Care Apparatus	1		
		Muncord	4		
		Nutrient High Calcium Powder	5		
<b>K23</b>	<b>Cardiovascular 800BV Kit (Elegant Black 230mm)</b>	Chitin Chitosan	3	11.865.000	10400BV
		Spirulina	5		
		Renuves	5		



		Bracelet	1		
		Head Care Apparatus	1		
		Muncord	4		
		Nutrient High Calcium Powder	5		
K24	Cardiovascular 800BV Kit (Crystal Black 194mm)	Chitin Chitosan	3	11.865.000	10400BV
		Spirulina	5		
		Renuves	5		
		Bracelet	1		
		Head Care Apparatus	1		
		Muncord	4		
		Nutrient High Calcium Powder	5		
K25	Cardiovascular 800BV Kit (Crystal Black 220mm)	Chitin Chitosan	3	11.865.000	10400BV
		Spirulina	5		
		Renuves	5		
		Bracelet	1		
		Head Care Apparatus	1		
		Muncord	4		
		Nutrient High Calcium Powder	5		
K26	Cardiovascular 800BV Kit (Magic White 185mm)	Chitin Chitosan	3	11.865.000	10400BV
		Spirulina	5		
		Renuves	5		
		Bracelet	1		
		Head Care Apparatus	1		
		Muncord	4		
		Nutrient High Calcium Powder	5		
K27	Cardiovascular 800BV Kit (Magic White 197mm)	Chitin Chitosan	3	11.865.000	10400BV
		Spirulina	5		
		Renuves	5		
		Bracelet	1		
		Head Care Apparatus	1		
		Muncord	4		
		Nutrient High Calcium Powder	5		
K28	Cardiovascular 800BV Kit (Glaring Golden 179mm)	Chitin Chitosan	3	11.865.000	10400BV
		Spirulina	5		
		Renuves	5		
		Bracelet	1		
		Head Care Apparatus	1		
		Muncord	4		
		Nutrient High Calcium Powder	5		
K29	Cardiovascular 800BV Kit (Glaring Golden 193mm)	Chitin Chitosan	3	11.865.000	10400BV
		Spirulina	5		
		Renuves	5		
		Bracelet	1		
		Head Care Apparatus	1		
		Muncord	4		
		Nutrient High Calcium Powder	5		
K30	Immune System 800BV Kit (Elegant Black 209mm)	AcuLife	1	12.988.000	10400BV
		Nutrient High Calcium Powder	6		
		Bracelet	1		
		Vitaline	3		
		Muncord	4		
		Renuves	3		
K31	Immune System 800BV Kit (Elegant Black 230mm)	AcuLife	1	12.988.000	10400BV
		Nutrient High Calcium Powder	6		
		Bracelet	1		

		Vitaline	3		
		Muncord	4		
		Renuves	3		
K32	Immune System 800BV Kit (Crystal Black 194mm)	AcuLife	1	12.988.000	10400BV
		Nutrient High Calcium Powder	6		
		Bracelet	1		
		Vitaline	3		
		Muncord	4		
		Renuves	3		
K33	Immune System 800BV Kit (Crystal Black 220mm)	AcuLife	1	12.988.000	10400BV
		Nutrient High Calcium Powder	6		
		Bracelet	1		
		Vitaline	3		
		Muncord	4		
		Renuves	3		
K34	Immune System 800BV Kit (Magic White 185mm)	AcuLife	1	12.988.000	10400BV
		Nutrient High Calcium Powder	6		
		Bracelet	1		
		Vitaline	3		
		Muncord	4		
		Renuves	3		
K35	Immune System 800BV Kit (Magic White 197mm)	AcuLife	1	12.988.000	10400BV
		Nutrient High Calcium Powder	6		
		Bracelet	1		
		Vitaline	3		
		Muncord	4		
		Renuves	3		
K36	Immune System 800BV Kit (Glaring Golden 179mm)	AcuLife	1	12.988.000	10400BV
		Nutrient High Calcium Powder	6		
		Bracelet	1		
		Vitaline	3		
		Muncord	4		
		Renuves	3		
K37	Immune System 800BV Kit (Glaring Golden 193mm)	AcuLife	1	12.988.000	10400BV
		Nutrient High Calcium Powder	6		
		Bracelet	1		
		Vitaline	3		
		Muncord	4		
		Renuves	3		

**PAKET UPGRADE:**

Kode Produk	Nama Paket	Nama Produk	Jumlah	Total Harga (Rupiah)	Total BV (Rupiah)
K50	Grow Up 100BV Kit	Nutrient High Calcium Powder	4	1.415.000	1300BV
		Zinc	2		
		Spirulina	1		
K51	Detox & Beauty 100BV Kit	Chitin Chitosan	1	1.404.000	1300BV
		Grape Extract	1		
		Double Cellulose	1		
		Jiang Zhi Tea	2		
K52	Home Care 100BV Kit	Jiang Zhi Tea	3	2.074.000	1300BV



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		Fruit & Vegetable Cleaner	1		
		Revitalize Ginger Strengthening Conditioner	2		
		Spakare Mint Body Wash	2		
		Revitalize Ginger Strengthening Shampo	2		
K85	Home Care( Fruit & Vegetable Cleaner) 100BV Kit	Fruit & Vegetable Cleaner	1	2.144.000	1300BV
		Revitalize Ginger Strengthening Conditioner	2		
		Spakare Mint Body Wash	2		
		Airiz ( Night Use )	2		
		Revitalize Ginger Strengthening Shampo	2		
		Airiz ( Day Use )	2		
		Airiz Panty Liner	2		
		Herbal Tooth Paste	2		
K99	Immune System 100 BV Kit ( NEW PACKAGE )	Nutrient High Calcium Powder	1	1.404.000	1300BV
		Vitaline	1		
		Muncord	1		
		Renuves	1		
K100	Pregnancy Package 100 BV ( NEW PACKAGE )	Nutrient High Calcium Powder	4	1.348.000	1300BV
		Zinc	4		
K101	Men Health 100 BV Kit ( NEW PACKAGE )	Muncord	1	1.358.000	1300BV
		Nutrient High Calcium Powder	2		
		Zinc	4		
K102	Diabetes 100 BV Kit ( NEW PACKAGE )	Shutang Calcium Powder	1	1.376.000	1300BV
		Diacont	2		
		Chitin Chitosan	1		
K53	Grow Up 200BV Kit	Nutrient High Calcium Powder	8	2.830.000	2600BV
		Zinc	4		
		Spirulina	2		
K55	Diabetes & Hypertension 200BV Kit	Diacont	3	2.818.000	2600BV
		Noni Trend	1		
		Shutang Calcium Powder	3		
		Chitin Chitosan	2		
K82	Detox & Beauty 200BV Kit	Chitin Chitosan	3	2.849.000	2600BV
		Grape Extract	2		
		Double Cellulose	1		
		Jiang Zhi Tea	3		
K86	Calcium Supplement for Children 200BV Kit	Calcium for Children Powder	4	2.801.000	2600BV
		Calcium Chewable	4		
		Zinc	3		
		Spirulina	2		
K87	Family Care 200BV Kit	Head Care Apparatus	1	3.192.000	2600BV
		Vitaline	2		
		Zinc	2		
		Spirulina	2		
K88	Energy (Elegant Black 209MM) 200BV Kit	Bracelet	1	2.847.000	2600BV
		High Performance Motorcycle Oil	1		
		Glucosamin	1		
		Noni Trend	2		



K89	Energy( Elegant Black 230MM) 200BV Kit	Bracelet	1	2.847.000	2600BV
		High Performance Motorcycle Oil	1		
		Glucosamin	1		
		Noni Trend	2		
K90	Energy(Crystal Black 194MM) 200BV Kit	Bracelet	1	2.847.000	2600BV
		High Performance Motorcycle Oil	1		
		Glucosamin	1		
		Noni Trend	2		
K91	Energy(Crystal Black 220MM) 200BV Kit	Bracelet	1	2.847.000	2600BV
		High Performance Motorcycle Oil	1		
		Glucosamin	1		
		Noni Trend	2		
K92	Energy(Magic White 185MM) 200BV Kit	Bracelet	1	2.847.000	2600BV
		High Performance Motorcycle Oil	1		
		Glucosamin	1		
		Noni Trend	2		
K93	Energy(Magic White 197MM) 200BV Kit	Bracelet	1	2.847.000	2600BV
		High Performance Motorcycle Oil	1		
		Glucosamin	1		
		Noni Trend	2		
K94	Energy(Glaring Golden 179MM) 200BV Kit	Bracelet	1	2.847.000	2600BV
		High Performance Motorcycle Oil	1		
		Glucosamin	1		
		Noni Trend	2		
K95	Energy(Glaring Golden 193MM) 200BV Kit	Bracelet	1	2.847.000	2600BV
		High Performance Motorcycle Oil	1		
		Glucosamin	1		
		Noni Trend	2		
K103	Immune System 200 BV Kit ( NEW PACKAGE )	Nutrient High Calcium Powder	4	2.798.000	2600BV
		Vitaline	2		
		Muncord	1		
		Renuves	2		
K104	Men Health 200 BV Kit ( NEW PACKAGE )	Muncord	3	2.737.000	2600BV
		Nutrient High Calcium	5		
		Zinc	3		
K105	Liver & Urinary 200 BV Kit ( NEW PACKAGE )	Muncord	2	2.804.000	2600BV
		Vitaline	4		
		Chitin Chitosan	2		
K56	Grow Up 300BV Kit	Nutrient High Calcium Powder	9	4.243.000	3900BV
		Zinc	6		
		Spirulina	5		
K57	Detox & Beauty 300BV Kit	Chitin Chitosan	4	4.253.000	3900BV
		Grape Extract	3		
		Double Cellulose	2		
		Jiang Zhi Tea	5		
K58	Grow Up 400BV Kit	Nutrient High Calcium Powder	10	5.656.000	5200BV



		Zinc	8		
		Spirulina	8		
K61	Personal Care 400BV Kit	New Accupoint Multifunctional Apparatus	1	6.494.000	5200BV
		Jiang Zhi Tea	2		
		Nutrient High Calcium Powder	4		
		Vitaline	2		
		Spirulina	2		
K83	Detox & Beauty 400BV Kit	Chitin Chitosan	6	5.698.000	5200BV
		Grape Extract	4		
		Double Cellulose	2		
		Jiang Zhi Tea	6		
K84	Immune system 400BV Kit	Nutrient High Calcium Powder	7	5.694.000	5200BV
		Vitaline	7		
		Muncord	4		
		Renuves	1		
K96	Calcium Supplement for Children 400BV Kit	Calcium for Children Powder	8	5.602.000	5200BV
		Calcium Chewable	8		
		Zinc	6		
		Spirulina	4		
K97	Family Care 400BV Kit	Head Care Apparatus	1	5.979.000	5200BV
		Vitaline	6		
		Zinc	5		
		Spirulina	6		
K98	Immune system (TIENS LIFE) 400BV Kit	Aculife	1	6.650.000	5200BV
		Nutrient High Calcium Powder	2		
		Vitaline	1		
		Muncord	1		
K62	Grow Up 600BV Kit	Nutrient High Calcium Powder	16	8.571.000	7800BV
		Zinc	11		
		Spirulina	12		
K63	Detox & Beauty 600BV Kit	Chitin Chitosan	6	8.539.000	7800BV
		Grape Extract	6		
		Double Cellulose	7		
		Jiang Zhi Tea	11		
K64	Immune System 600BV Kit	Nutrient High Calcium Powder	10	8.504.000	7800BV
		Vitaline	8		
		Muncord	4		
		Renuves	5		
K65	Grow Up 700BV Kit	Nutrient High Calcium Powder	24	9.950.000	9100BV
		Zinc	11		
		Spirulina	11		
K66	Cardiovascular 700BV Kit (Elegant Black 209mm)	Nutrient High Calcium Powder	6	10.341.000	9100BV
		Spirulina	5		
		Renuves	4		
		Bracelet	1		
		Head Care Apparatus	1		
		Muncord	2		





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		Chitin Chitosan	2		
K67	Cardiovascular 700BV Kit (Elegant Black 230mm)	Nutrient High Calcium Powder	6	10.341.000	9100BV
		Spirulina	5		
		Renuves	4		
		Bracelet	1		
		Head Care Apparatus	1		
		Muncord	2		
		Chitin Chitosan	2		
K68	Cardiovascular 700BV Kit (Crystal Black 194mm)	Nutrient High Calcium Powder	6	10.341.000	9100BV
		Spirulina	5		
		Renuves	4		
		Bracelet	1		
		Head Care Apparatus	1		
		Muncord	2		
		Chitin Chitosan	2		
K69	Cardiovascular 700BV Kit (Crystal Black 220mm)	Nutrient High Calcium Powder	6	10.341.000	9100BV
		Spirulina	5		
		Renuves	4		
		Bracelet	1		
		Head Care Apparatus	1		
		Muncord	2		
		Chitin Chitosan	2		
K70	Cardiovascular 700BV Kit (Magic White 185mm)	Nutrient High Calcium Powder	6	10.341.000	9100BV
		Spirulina	5		
		Renuves	4		
		Bracelet	1		
		Head Care Apparatus	1		
		Muncord	2		
		Chitin Chitosan	2		
K71	Cardiovascular 700BV Kit (Magic White 197mm)	Nutrient High Calcium Powder	6	10.341.000	9100BV
		Spirulina	5		
		Renuves	4		
		Bracelet	1		
		Head Care Apparatus	1		
		Muncord	2		
		Chitin Chitosan	2		
K72	Cardiovascular 700BV Kit (Glaring Golden 179mm)	Nutrient High Calcium Powder	6	10.341.000	9100BV
		Spirulina	5		
		Renuves	4		
		Bracelet	1		
		Head Care Apparatus	1		
		Muncord	2		
		Chitin Chitosan	2		
K73	Cardiovascular 700BV Kit (Glaring Golden 193mm)	Nutrient High Calcium Powder	6	10.341.000	9100BV
		Spirulina	5		
		Renuves	4		
		Bracelet	1		
		Head Care Apparatus	1		
		Muncord	2		
		Chitin Chitosan	2		
K74	Immune System 700BV Kit (Elegant Black 209mm)	AcuLife	1	11.086.000	9100BV
		Nutrient High Calcium Powder	2		
		Bracelet	1		
		Vitaline	4		



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		Muncord	2		
		Renuves	2		
K75	Immune System 700BV Kit (Elegant Black 230mm)	AcuLife	1	11.086.000	9100BV
		Nutrient High Calcium Powder	2		
		Bracelet	1		
		Vitaline	4		
		Muncord	2		
		Renuves	2		
K76	Immune System 700BV Kit (Crystal Black 194mm)	AcuLife	1	11.086.000	9100BV
		Nutrient High Calcium Powder	2		
		Bracelet	1		
		Vitaline	4		
		Muncord	2		
		Renuves	2		
K77	Immune System 700BV Kit (Crystal Black 220mm)	AcuLife	1	11.086.000	9100BV
		Nutrient High Calcium Powder	2		
		Bracelet	1		
		Vitaline	4		
		Muncord	2		
		Renuves	2		
K78	Immune System 700BV Kit (Magic White 185mm)	AcuLife	1	11.086.000	9100BV
		Nutrient High Calcium Powder	2		
		Bracelet	1		
		Vitaline	4		
		Muncord	2		
		Renuves	2		
K79	Immune System 700BV Kit (Magic White 197mm)	AcuLife	1	11.086.000	9100BV
		Nutrient High Calcium Powder	2		
		Bracelet	1		
		Vitaline	4		
		Muncord	2		
		Renuves	2		
K80	Immune System 700BV Kit (Glaring Golden 179mm)	AcuLife	1	11.086.000	9100BV
		Nutrient High Calcium Powder	2		
		Bracelet	1		
		Vitaline	4		
		Muncord	2		
		Renuves	2		
K81	Immune System 700BV Kit (Glaring Golden 193mm)	AcuLife	1	11.086.000	9100BV
		Nutrient High Calcium Powder	2		
		Bracelet	1		
		Vitaline	4		
		Muncord	2		
		Renuves	2		

Demikian pemberitahuan dari kami, atas kerja samanya kami ucapkan terima kasih.

SALAM SEHAT DAN SUKSES SELALU BERSAMA TIENS !

**15 December 2016**  
**Marketing Product Department**  
**TIENS Indonesia – Asia Pacific Region**

*Nb: Untuk keterangan lebih lanjut dapat menghubungi Call Centre di (021) 64703232 (Senin – Jumat jam 09:00 s/d 18:00)*